



**Ministry of Finance, Planning and Economic
Development
Excise Department of Sri Lanka**

**Addendum 01
to the
PROCUREMENT DOCUMENT
Supply, Implementation, and Operation of a Security
Features and Security Feature Management System
(SFMS) for Liquor-Based Products**

IFB No: ED/AC/20/F/19/2026

Employer:

Commissioner General of Excise
Excise Department of Sri Lanka
No. 353, Kotte Road,
Rajagiriya.

September 2026

Addendum 01
to the
PROCUREMENT
NOTICE
DOCUMENT

**Supply, Implementation, and Operation of a Security Features
and Security Feature Management System (SFMS) for
Liquor-Based Products**

IFB No: ED/AC/20/F/19/2026

1.0 Background

Following the Invitation for Bids and issuance of the Procurement Document by the Excise Department of Sri Lanka for the “**Supply, Implementation, and Operation of a Security Features and Security Feature Management System (SFMS) for Liquor-Based Products**” dated **July 20, 2026**, the Excise Department conducted a Pre-Bid meeting on **August 04, 2026**. Based on the clarifications sought by the bidders, it has been deemed necessary to provide additional information to further clarify certain aspects of the Procurement Document.

All bidders are required to carefully assess the information provided in **Addendum 01** and **the Clarifications**. The project and the related costs proposed by the bidders must take these details into consideration.

Any clarifications regarding **Addendum 01** must be submitted by bidders **on or before September 21, 2026**. All clarifications must be addressed to the contact information provided in the Procurement Document. Any questions or clarifications submitted **after September 21, 2026, will not be addressed** by the Excise Department of Sri Lanka.

The Deadline for Submission of Bids is extended **until 3:00 p.m. on October 06, 2026**.

Chairman,
High Level Procurement Committee,
Ministry of Finance, Planning and Economic Development,
Excise Department of Sri
Lanka, No. 353, Kotte Road,
Rajagiriya.

September 16, 2026

2.0 Amendments to the original Procurement Document

SN	Volume 01 Section II – Bid Data Sheet		
	Clause No	Original Content	Amended Content
1.	ITB 22.1 II (Page 45) Section BDS	The bid validity period shall be 175 days after the Deadline for Submission of Bids, as specified below in reference to ITB Clause 26. The bid shall be valid until and inclusive of February 23, 2027	The bid validity period shall be 175 days after the Deadline for Submission of Bids, as specified below in reference to ITB Clause 26. The bid shall be valid until and inclusive of March 30, 2027
2.	ITB23.2 II (Page 45) Section BDS	Bid Security must be submitted using only the prescribed form included in this Procurement Document. Bid Security should be from a Commercial Bank and valid for 28 days beyond the original validity period of the bid. i.e April 20, 2027	Bid Security must be submitted using only the prescribed form included in this Procurement Document. Bid Security should be from a Commercial Bank and valid for 28 days beyond the original validity period of the bid. i.e valid until and inclusive of May 25, 2027
3.	ITB 26.1 II (Page 47) Section BDS	For <u>Bid submission purposes</u> only, the Purchaser's address is: Attention: Chairman, Standing High Level Procurement Committee Address: Excise Department, Fourth Floor, No. 353, Kotte Road, Rajagiriya The Deadline for Submission of Bids is: Date: September 01, 2026 Time: 3.00 pm	For <u>Bid submission purposes</u> only, the Purchaser's address is: Attention: Chairman, Standing High Level Procurement Committee Address: Excise Department, Fourth Floor, No. 353, Kotte Road, Rajagiriya The Deadline for Submission of Bids is: Date: October 06, 2026 Time: 3.00 pm

4.	ITB 29.1 (Page 47)	The Bid opening shall take place at: Address: Fourth Floor, No. 353, Kotte Road,	The Bid opening shall take place at: Address: Sixth Floor Auditorium, No. 353, Kotte Road,
	Section II BDS	Rajagiriya Date: September 01, 2026 Time: 3.00 pm	Rajagiriya Date: October 06, 2026 Time: 3.00 pm
	Volume 01 Section III – Evaluation and Qualification Criteria		
	Clause No	Original Content	Amended Content
5.	Volume 01 Section III (Page 51 to 52)	3.3.2. The Technical marks assigned for each category	3.3.2. The Revised Technical marks assigned for each category Please refer Annex 01 for The Revised Technical marks assigned for each category
6.	Volume 01 Section III (Page 54 to 58)	1.1 Experience in Security Features Management System (Physical) 15 marks	3.3.2. The Revised Technical marks assigned for each category 1.1 Experience in Security Features Management System (Physical) 10 marks Added following 1.3 ISO 37001 for Anti-Bribery Management Systems, (Comply 5 marks, Not Comply 0 marks) Please refer Annex 01 for the revised technical marks assigned for each category
7.	Volume 01		

	Section III (Page 54 to 58)	3.3.2. The Technical marks assigned for each category 3.3 Performance of the Applicators	3.3.2. The Technical marks assigned for each category 3.3 Performance of the Applicators and Digital Code printers Please refer Annex 01 for the revised technical marks assigned for each category
8.	Volume 01 Section III	3.7. Eligibility and Qualification Requirements of the Bidder	3.7. Revised Eligibility and Qualification Requirements of the Bidder.
	(Page 54 to 58)	3.7.8. Quality and Security Requirements: Bidder shall be certified with ISO 9001, ISO 14298 or HSSMS, ISO 27001, ISO 37001 for Anti-Bribery Management Systems, the International Optical Technologies Association (IOTA) - formerly known as International Hologram Manufacturers Association (IHMA) and the International Tax Stamp Association (ITSA)	3.7.8. Revised Quality and Security Requirements: Bidder shall be certified with ISO 9001, ISO 14298 or HSSMS, ISO 27001, the International Optical Technologies Association (IOTA) - formerly known as International Hologram Manufacturers Association (IHMA) and the International Tax Stamp Association (ITSA) Bidders who are certified with ISO 37001 (Anti-Bribery Management Systems) will be allocated marks under the Technical Evaluation Please refer Annex 02 for the revised Eligibility and Qualification Requirements of the Bidder
	Volume 01 Section IV – Bidding Forms		

9.	Volume 01 Section IV (Page 84 to 85)	4.12. Price Schedule				4.12. Revised Price Schedule			
				Total expected Stickers for five years (Millions)	Quantity / (Total Thousand bundles - (4)/1000)			Price Bids strictly in accordance with the schedule provided	
		Description	Unit			Description	Unit		
		Foolproof Stickers – Paper Based	No	1500 (25 * 60)	1,500,000	Foolproof Stickers – Paper Based	No	360 (06 * 60)	360,000
		Foolproof Stickers – Digital for Beer products	No	1320 (22 * 60)	1,320,000				

			Foolproof Stickers – Digital Codes	No	2460 (41 * 60)	2,460,000	
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Volume 02 Section VI. Schedule of Requirements			
	Clause No	Original Content	Amended Content
10.	Volume 02 Section VI (Page 12) B.14	Bidder must provide documentary evidence to prove that the products it is proposing are being used by a Government Revenue Authority at National Level for a period of more than 5 years.	Deleted

11.	Volume 02 Section VI (Page 4) A.2		PET Specification as follows Overt Securities I. Diffractive Animated Guilloche Pattern II. Embossed Effect III. Pearl Effect with 2 channel effect IV. Fresnel Element with Litho Effect V. 4 channel effect at single point VI. Letter Lens Effect VII. 2D / 3D Depth Effect With Induced Error VIII. Multiple Level Animated Effect IX. Motion Effect X. Text / Image on Demetalized Area- Partially aluminum de-metalized effect as decided by the Department. Covert Securities I. Concealed animated image/text II. Hidden Text on colour change background III. Mirror Effect with Hidden Text - IV. Motion Raster Text V. Encrypted 2D barcode/QR code which can be detected with a smart phone.

			VI. Micro elements visible with X10 magnifier VII. Highly diffractive micro letters 150 micrometers height and micro symbols.	
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12.			
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13.			
14.			
15.			
	Volume 3 Section VII – General Conditions		
	Clause No	Original Content	Amended Content
16.	22.6.1	The Employer shall bear responsibility for, and cost of, customs clearance into the Employer's Country in accordance with the particular Incoterm(s) used for Products supplied from outside the Employer's Country in the Price Schedules referred to by Article 2 of the Contract.	The <u>Contractor</u> shall bear responsibility for, and cost of, customs clearance into the Employer's Country in accordance with the particular Incoterm(s) used for Products supplied from outside the Employer's Country in the Price Schedules referred to by Article 2 of the Contract
	Volume 3 Section VIII – Particular Conditions		
	Clause No	Original Content	Amended Content
17.			
	Volume 3 SECTION IX: Contract Forms		
	Clause No	Original Content	Amended Content
18.			No Amendments

Annex 01

3.3.2. The Revised Technical marks assigned for each category

Table 3.2: Technical Marks for each Category

S.N	Criteria	Marks	Reference to the TECH Form
1.0	Experience of the Bidder	25	4.2.4/4.2.5
1.1	Experience in Security Features Management System (Physical) (one project 80%, two project 90%, more than two project 100%)	10	
1.2	Experience in Security Features Management System (Digital Codes) (one project 80%, two project 90%, more than two project 100%)	10	
1.3	ISO 37001 for Anti-Bribery Management Systems, (Comply 5 marks, Not Comply 0 marks)	5	
2.0	Strengths of the proposed team	10	4.5.1,4.5.2
2.1	Key Technical Team and composition during the project	10	
3.0	Solution Proposed by the Bidder	40	4.3
3.1	Ability to meet Business, functional, architectural and security requirements	10	

3.2	Proposed Technical Solution for Hosting in DC and DR (Database, integration, infrastructure, security...) (This will include system architecture designs of the proposed solution, all designs and Communication to bring maximum efficiency, performance and security with other standard system functions.)	10	
3.3	<u>Performance of the Applicators and Digital Code</u>	5	
	<u>printers</u>		
3.4	Proposed Security Features of Paper and Digital Foolproof Stickers and Compliance with International Standards - Foolproof tamper-evident design with holographic or microtext elements	8	
3.5	Cyber Security - Data security and privacy	3	
3.6	Data encryption and access control (data should be encrypted and non-sharable without authorized permission)	2	
3.7	Scalability - increasing amounts of data, end user volumes, network conditions	2	
4.0	Approach Methodology, Project Plan and Support and Maintenance	25	4.4/ 4.5
4.1	System Implementation Approach and Methodology	6	
4.2	System Deployment and security measurements	5	
4.3	Quality management plan (Including performance, reliability, compliance, durability, security etc.)	4	
4.4	Testing Approach (Load testing, User Acceptance Testing and Operational Acceptance Testing Plan)	4	

4.5	Project plan with activities, duration, Phasing, milestones and staff allocation	3	
4.6	Onsite technical and online support, System Maintenance and operation, Incident Management	3	
		100	

Annex 02 3.7. Revised Eligibility and Qualification Requirements of the Bidder

Criteria	Compliance Requirement				Documents
Requirement	Bidder				Submission requirements
	Single Entity	Joint Venture (existing or intended)			
		All members combined	Each member	At least one member	
4.1.1. Nationality					
Local registered Company/ Entity	Must meet requirement	N/A	N/A	Must meet requirement	Form 4.2.1
4.1.2. Conflicts of interest					
No- conflicts of interest as described in ITB 4.3.	Must meet requirement	Existing or intended JVCA must meet requirement	Must meet requirement	N/A	Letter of Technical Bid
4.1.3. Debarment					

Not having been declared ineligible as described in ITB 4.4.	Must meet requirement	Existing or intended JVCA must meet requirement	Must meet requirement	N/A	Letter of Technical Bid
The Bidder, must hold a clean integrity record from blacklisting, debarment, fraud/corruption convictions, or serious professional misconduct rulings by any government or international authority.	Must meet requirement	Existing or intended JVCA must meet requirement	Must meet requirement	N/A	Bidder must submit the Declaration with the Technical Bid

Criteria	Compliance Requirement				Documents
Requirement	Bidder				Submission requirements
	Single Entity	Joint Venture (existing or intended)			
		All members combined	Each member	At least one member	
Corruption specifically includes court convictions, fines/penalties paid to investigative agencies or any theft/robbery of security printed documents from the Bidder’s plant, within the last ten (10) years will automatically disqualify the Bidder					
4.1.4. Average Annual Turnover					
The bidder should have a minimum average annual turnover of USD 5.0 million as evidenced by audited financial reports, within the last three (3) years	Must meet requirement	must meet requirement	Must meet 20 % of the requirement	Must meet 60 % of the requirement	Form 4.2.2
4.1.5. Financial Resources					

The Bidder must demonstrate access to or availability of financial resources, such as liquid assets, lines of credit, or other financial means, to meet the cash flow requirement of not less	Must meet requirement	Must meet requirement	Must meet 20 % of the requirement	Must meet 60 % of the requirement	Form 4.2.3
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Criteria	Compliance Requirement				Documents
Requirement	Bidder				Submission requirements
	Single Entity	Joint Venture (existing or intended)			
		All members combined	Each member	At least one member	
than USD 1.0 million , net of the Bidder’s other commitments for this project.					
4.1.6. General Experience					
The Bidder should have at least Five (5) years of business experience and be operational prior to the Bid Submission Deadline	Must meet requirement	N/A	Must meet requirement	N/A	Form 4. 2.4

The Bidder should have at least Five (5) years of experience in Security Features Management System for Liquor-Based Products prior to the Bid Submission Deadline.	Must meet requirement	N/A	N/A	Must meet requirement	Form 4. 2.4
4.1.7. Specific Experience					
The Bidder shall have completed or have remained operational at least one project involving a Security Features Management System for liquorbased products, which	Must meet requirement	N/A	N/A	Must meet requirement	Form 4.2.5

Criteria	Compliance Requirement				Documents
Requirement	Bidder				Submission requirements
	Single Entity	Joint Venture (existing or intended)			
		All members combined	Each member	At least one member	

included the issuance of a minimum of Six Hundred (600) Million foolproof stickers for Liquor-Based Products within two years using the system in the capacity of a contractor. Such project must have been successfully completed within ten (10) Years prior to the Bid Submission Deadline or remained operational.					
(ii) The Bidder shall have successfully completed, or currently maintain as operational, at least one (01) reference project involving a digital code printing system for liquorbased products. The referenced system must have a proven operational throughput capacity of a minimum of 45,000 bottles or cans per hour, in the capacity of a contractor. The reference project must have been successfully	Must meet requirement	N/A	N/A	Must meet requirement	Form 4.2.5

Criteria	Compliance Requirement		Documents
Requirement	Bidder		Submission requirements
	Single	Joint Venture (existing or intended)	

	Entity	All members combined	Each member	At least one member	
completed within the ten (10) years prior to the Bid Submission Deadline, or must currently remain fully operational					
4.1.8. Quality and Security Requirements:					
Bidder shall be certified with ISO 9001 and ISO 27001.	Must meet requirement	N / A	Must meet requirement	N/A	Form 4.2.1
Bidder shall be certified with ISO 9001, ISO 14298 or HSSMS, ISO 27001, the International Optical Technologies Association (IOTA), formerly known as International Hologram Manufacturers Association (IHMA) and the International Tax Stamp Association (ITSA)	Must meet requirement	N / A	N/A	Must meet requirement	Form 4.2.1
ISO 37001 for AntiBribery Management Systems				Bidders meeting this requirement will receive 5 marks. Failure to meet this requirement will result in	Form 4.2.1
Criteria	Compliance Requirement				Documents

Requirement	Bidder				Submission requirements
	Single Entity	Joint Venture (existing or intended)			
		All members combined	Each member	At least one member	
				zero marks, but will not lead to the rejection of the Bid	

Annex 03 Revised Price Schedule

Supply, Implementation, and Operation of a Security Features and Security Features Management System (SFSFMS) for Liquor-Based Products

1	2	3	4	5	6	7	8	9
Item	Description	Unit	Total expected Stickers for five years (Millions)	Quantity / (Total Thousand bundles - (4)/1000)	Unit Rate for 1000 Stickers	Amount (5) *(6)	Amount of VAT	Total with VAT (7) + (8)
					USD	USD	USD	USD
1	Foolproof Stickers – Paper Based	No	360 (06 * 60)	360,000				
2	Foolproof Stickers – Digital Codes	No	2460 (41 * 60)	2,460,000				
Total Bid Price for five years/(USD)								

All prices shall be quoted on a Delivered Duty Paid (DDP) basis, inclusive of all local and foreign taxes, duties, and applicable levies

Name of Bidder	Authorized Signature of Bidder:
	:

Important Note on Pricing Framework and Financial Responsibility (BOO Basis):

Bidders shall quote an all-inclusive unit rate per thousand (1,000) stickers or digital codes based strictly on a **Build-Own-Operate (BOO)** model. The total bid price must encompass all Capital Expenditure (CapEx) and Operational Expenditure (OpEx) required for the entire five (05) year contract lifecycle, which must include, but is not limited to, the following elements:

- **Consumption-Based Billing:** Bidders shall note that the quantities specified above are provisional and may vary depending on the actual requirements and usage patterns of the consumers and manufacturers. Consequently, no fixed contract amount is guaranteed for these line items. Payments shall be calculated on an **actual-use basis and settled on a monthly cycle**, subject to the validation of invoices against verified transaction and printing logs.
- **Security Sticker & Code Design:** All costs for the visual and holographic security design, substrate raw materials, manufacturing, and secure delivery of physical, paper/polyester based tamper-evident stickers. This also includes the cryptographic design, development, and system generation of unique, secure digital verification codes for all beer products.
- **Inline Production Infrastructure & Hardware:** The complete cost to supply, transport, import, install, own, and commission all high-speed application machinery and inline printing equipment required directly at the local manufacturers' and brewers' production premises.
- **Operations & Field Manpower:** The provision, payroll, and logistical management of all necessary technical operators, line engineers, and maintenance staff required to run and monitor the code application and printing process daily at the manufacturers' packaging lines.
- **Software Architecture & Maintenance:** The complete design, deployment, database hosting, licensing, and ongoing maintenance of the central Security Features Management System (SFSFMS) software platform. This includes providing routine system updates, security patches, hardware servicing, and onsite technical support throughout the operational period.
- **DC and DR Infrastructure Pricing:** Bidders are required to incorporate all capital and operational expenses for the infrastructure stack within their submitted pricing. This must include all primary co-location hosting and leasing fees for both the primary Data Center (DC) and the secondary Disaster Recovery (DR) facilities, covering space, uninterrupted power, cooling, and bandwidth. Additionally, the pricing must fully cover the architectural design, procurement, structural deployment, and end-to-end implementation of all data center hardware (servers, storage, and networks) and software assets (operating systems, virtualization layers, database licenses, and replication engines). The bidder must account for all costs necessary to ensure a fully secure, redundant, and automated failover environment between the two sites for the entire duration of the contract

No additional charges, equipment lease fees, or back-end software support expenses shall be borne by the Excise Department of Sri Lanka.

Annex 03 Details of Liquor production and volumes